

Table of Contents

	Page
Introduction	4
Truck Cargo Van	6
Refrigerated Van	8
Heavy Duty Rack	10
Flatbed	12
Steel Dump	14
Aluminum Dump	16
Steel Utility	18
Bulk Milk Tanks	20
Petroleum Truck Tanks	26
Concrete Mixers	30
Telescopic Cranes	32
Waste Packers	34
Snow Plows	36
Lifts/Buckets	38
Miscellaneous Bodies	40
Fiberglass Utility Bodies	42
Fiberglass Line Bodies	44

STEEL UTILITY BODIES

Size (feet)	1998	1997	1996	1995	1994
81" STANDARD					
Original List Price	\$3,375	\$3,275	\$3,180	\$3,080	\$2,990
81" STANDARD					
AVERAGE RETAIL	\$1,960	\$1,735	\$1,525	\$1,325	\$1,135
96" STANDARD					
Original List Price	\$3,300	\$3,175	\$3,075	\$3,000	\$2,920
96" STANDARD					
AVERAGE RETAIL	\$1,915	\$1,685	\$1,475	\$1,290	\$1,110
96" W/TOP OPENINGS					
Original List Price	\$3,900	\$3,750	\$3,600	\$3,450	\$3,300
96" W/TOP OPENINGS					
AVERAGE RETAIL	\$2,260	\$1,990	\$1,730	\$1,485	\$1,255
108" STANDARD					
Original List Price	\$3,975	\$3,800	\$3,650	\$3,500	\$3,350
108" STANDARD					
AVERAGE RETAIL	\$2,305	\$2,015	\$1,750	\$1,505	\$1,275
130" SIDE PACKS					
Original List Price	\$7,150	\$6,900	\$6,675	\$6,450	\$6,225
130" SIDE PACKS					
AVERAGE RETAIL	\$4,145	\$3,655	\$3,205	\$2,775	\$2,365
131" STANDARD					
Original List Price	\$6,400	\$6,000	\$5,600	\$5,200	\$4,800
131" STANDARD					
AVERAGE RETAIL	\$3,710	\$3,180	\$2,690	\$2,235	\$1,825
148" SIDE PACKS					
Original List Price	\$7,400	\$7,150	\$6,900	\$6,700	\$6,500
148" SIDE PACKS					
AVERAGE RETAIL	\$4,290	\$3,790	\$3,310	\$2,880	\$2,470

OPTIONS

	1998	1997	1996	1995	1994
96" w/High Roof	\$1,600	\$1,500	\$1,400	\$1,300	\$1,200
108" w/High Roof	\$1,750	\$1,650	\$1,500	\$1,400	\$1,300
130" w/High Roof	\$2,100	\$2,000	\$1,900	\$1,800	\$1,700

Prices are for chassis mounted units.

Option values are AVG RETAIL and should be added to body value.

Add AVG RETAIL to appropriate cab & chassis in the Truck Blue Book.